

# Conference Agenda

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4<sup>th</sup> ATTA Mid Year Conference, 17 – 18 June 2016

The Continent Hotel Bangkok, 413 Sukhumvit Road, Bangkok 10110, Thailand

## Friday 17 June

- 12:00 Registration at GMT Meeting Room, 33<sup>rd</sup> Floor  
Lunch at Medinii Restaurant, 35<sup>th</sup> Floor
- 13:15-13:30 Welcome  
Russell Brown, Chairman of ATTA and Managing Partner of LehmanBrown  
GMT Meeting room, 33<sup>rd</sup> Floor
- 13:30-15:30 **Trends in intra-regional FDI in Southeast Asia**  
John Marsden, Departmental Managing Partner – Commercial of Mayer Brown JSM  
Tom Vaizey, Senior Legal Counsel with Dragon Capital Group  
Audray Souche, Partner and Deputy Managing Director of DFDL Thailand
- 15:30-16:00 Tea and refreshments
- 16:00-18:00 **Enforcement of Security: law and practice in Thailand, India & PRC**  
Janet Geddes, Director of Muirfield Consultants  
James Rix, Associate Director of Mayer Brown JSM  
Dr. Jason Corbett, Managing Partner of Silk Legal
- 18:00-21:00 Cocktails and dinner  
Medinii Restaurant, 35<sup>th</sup> Floor

## Saturday 18 June

- 09:00-10:45 **Mediation: an effective tool for resolving disputes**  
Khun Nattinee Netraumpai is Executive Director of Mediation at THAC  
Prof. Andrew Goodman of 1 Chancery Lane  
GMT Meeting room, 33<sup>rd</sup> Floor
- 10:45-11:15 Coffee and refreshments
- 11:15-13:00 **Myanmar: The role of transformation and turnaround expertise within reconstruction and development**  
Josephine Price, Managing Director & Co-Founder of Anthem Asia  
Paul Nikitopoulos, Partner with Myanmar Access and MM Interplast  
Ankur Pandey, Assistant General Manager, DKSH Services, Myanmar  
Gary Biesty, Founding Partner of South Asia Law  
Moderator: Dinesh Ahluwalia, Founder of Morning Harbour Investment Advisors
- 13:00-13:15 ATTA Developments; Farewell
- 13:15-14:00 Buffet lunch at Medinii Restaurant, 35<sup>th</sup> Floor

## Intra-regional FDI: current trends in Southeast Asia



Audray Souche is a Partner and Deputy Managing Director of DFDL Thailand. She has been working in the region since 2004, combining a general commercial/foreign investment experience with a specialized experience on projects with State/public organizations. As the Deputy Head of Regional Energy, Mining & Infrastructure Practice Group, she has been heavily involved on energy and project finance projects, providing advice on major project finance deals in Lao PDR, Cambodia and Vietnam. After having worked in DFDL's Vientiane and Ho Chi Minh City offices, she is now based in our Bangkok office.



John M. Marsden of Mayer Brown JSM is Departmental Managing Partner - Commercial based in Hong Kong and Ho Chi Minh. John's assignments have included financing transactions, non-performing loan disposals and corporate restructurings. He has provided advice in such large-scale restructurings or insolvencies as Asia Pulp and Paper, the Benpres Group, Forefront International Limited, the Moulin Group, TMT and Vietnam Shipbuilding Industry Group, all of which are multi-jurisdictional transactions.

John has been named a Band 1 Restructuring and Insolvency Lawyer by Chambers Asia Pacific (2016) and IFLR1000 (2015). Chambers Asia Pacific 2014 quoted a client saying, "[John] is very experienced, which makes him a safe pair of hands on complex projects because he's seen virtually everything before." John speaks and writes frequently, including the recent article, 'Cross-border Insolvency: Guidance from the Companies Judge'.

John joined Johnson Stokes & Master as a consultant in 1999. Prior to joining JSM, he was a senior partner in the Australian firm Finlaysons' banking finance and insolvency department having practised in this area for over 10 years. John worked in JSM's Shanghai office for three years during which time he was involved with a number of substantial property acquisition and financing transactions. He was made a partner in Hong Kong in 2001 and is also the partner in-charge of the Vietnam offices.



Tom Vaizey is senior legal counsel with Dragon Capital Group, a Vietnam-focused asset manager. He has spent nearly twenty-two years living and working in Asia, initially with Baker & McKenzie, then JSM, in Hong Kong. He then spent 18 months working as legal counsel with Standard Chartered Bank in India. He rejoined JSM in 1998, working in their Vietnam and Thailand offices before moving back to the Hong Kong office where he became a partner in the firm's commercial department. He joined Dragon Capital in June 2007 as senior legal counsel.

## Enforcement of Collateral Security for Turnarounds: law and practice in Thailand, India and China



Janet Geddes is Director of Muirfield Consultants and spoke at last year's conference on her work on the privatisation of New Kabul Bank in Afghanistan. She acts as independent director of companies undergoing restructuring including her current role with Stemcor in the steel sector in India. She will speak about current practices in collateral enforcement in India.

Janet is a Fellow of the Thai Institute of Directors. She is an expert on asset recovery and led the liquidation of the Thailand assets of Lehman Brothers Asia as well as an EBRD-funded Consultant on the recovery and restructuring of non-performing loan portfolio and distressed real estate assets at Parex Bank, Latvia.



James Rix is an Associate Director of Mayer Brown JSM. James specialises in construction law as well as in all aspects of commercial documentation, including mergers and acquisitions and infrastructure-related arrangements. He has significant commercial law, and contentious experience around the SE Asian region. He handles large scale arbitrations, Alternative Dispute Resolution of construction related disputes and advises public bodies, multinationals and private companies on domestic and international arbitration, local and multi-national litigation, as well as providing advice on proactive dispute avoidance.

James co-wrote for Lexology the article 'Thailand's New Business Collateral Act' about the Act which comes into force on 1 July.

James studied Chinese at SOAS and trained as a solicitor at Penningtons before joining Mayer Brown JSM in Thailand. He has since worked in both the Beijing and Hong Kong offices of Mayer Brown JSM prior to rejoining the Bangkok office.



Dr. Jason Corbett is the Managing Partner of Silk Legal, a Bangkok based international law firm. He is also the founder and Chief Investment Officer of Silver Cord Advisory, a specialist venture capital firm that invests professional services in disruptive technology start-ups. One of these is JAWAS which creates a marketplace to connect people interested in buying and selling the assets of failed startups that would otherwise be valueless.

## Mediation: an effective tool for resolving disputes



Khun Nattinee Netraumpai is Executive Manager of Mediation at THAC, Thailand's premier international alternative dispute resolution service.

Professor Andrew Goodman of 1 Chancery Lane is a Barrister, Mediator, Mediation Advocate and Mediation Trainer, Author and Consultant; he is also Convenor, SCMA, and Director, AMATI. He practises in Britain as a barrister in commercial, construction, franchising, partnership, and professional negligence disputes and has conducted over 100 mediations.



Andrew is Professor of Conflict Management and Dispute Resolution Studies at Rushmore University, a visiting lecturer on the LLM/MA courses in Dispute Resolution at UCL and SOAS, University of London, and a lecturer in mediation at ten other universities and colleges.

Andrew is a member of the Independent Standards Commission of the International Mediation Institute. Andrew was a guest lecturer on ADR for the Lord Chancellor's Visiting Chinese Lawyers' Fellowship and trains in mediation, mediation advocacy and contract law, management and comparative dispute resolution in the UAE, Nigeria, Turkey, Hong Kong, Kuala Lumpur, Paris, Amsterdam and Brussels; he advises governments, judiciaries and NGOs on mediation advocacy in Belgium, Croatia, Nigeria, Ghana, Montreal, India and the People's Republic of China. He speaks widely on the subject both on an in-house and open basis. He undertakes specialized corporate consultancy on conflict avoidance and management, devising management systems and internal training.

Andrew is the author and editor of over 40 books including 'Mediation Advocacy', 'How Judges Decide Cases', 'Effective Written Advocacy in Practice' and 'The Court Guide' now in its 20th edition.

## Myanmar: The role of T&T within reconstruction and development



Josephine Price is Managing Director & Co-Founder of Anthem Asia, an independent investment and advisory group building sustainable businesses in Myanmar. Anthem Asia provides advice, expertise, and perspective, and deploys patient capital. Investments to date include: Xavey, a mobile data collection platform; Zagar, a media, PR and marketing agency; Revo Tech a social media provider.

Josephine has more than 30 years in investment in Asia with a career spanning law, corporate finance and private equity. Before co-founding Anthem Asia, she co-founded and for 13 years led CLSA Private Equity. She has led investment transactions in China, Hong Kong, Indonesia, India, Vietnam, Taiwan and Myanmar. Her sectoral experience includes fast-moving consumer goods, food & beverage, services and light industry.

Josephine has led fund raising in both the public and private markets, negotiated and operated joint ventures, made and exited from private equity investment. In addition, she has extensive involvement in mergers and acquisitions on both the buy and sell sides; corporate restructurings and reorganizations, work outs, due diligence and advising on and implementing corporate growth strategies.

Josephine serves or has served as an executive and non-executive director on the boards of over 20 private and public companies. She has advised and managed private equity funds and advised family offices and local and multinational companies. She is also a trustee of several social enterprises. Ms. Price trained and practiced as a lawyer. She is a member of the Law Society of England & Wales and of Hong Kong and the Hong Kong Institute of Directors.



Paul Nikitopoulos is Partner with Myanmar Access and its affiliated operating company MM Interplast Co. Ltd. He is a former board member of The Myanmar Times. Paul is a US qualified attorney with over 15 years of experience, and was formerly with Clifford Chance and O'Melveny & Myers. He holds an MBA from Cambridge and a J.D. from Duke University. He has extensive experience in providing integrated solutions for M&A and private equity transactions, including with O'Sullivan Graev & Karabell in New York.



Ankur Pandey is Assistant General Manager, Healthcare Alliance Portfolio of clients, at DKSH Myanmar. DKSH is the world's leading market expansion services group and has operated in Myanmar since 1995. DKSH Myanmar has four BUs: Consumer Goods, Healthcare, Performance Materials, and Technology. It employs over 2200 people, serves 80 mostly international clients, and 36,000 customers through a network of distribution and logistics centres and partners.

Ankur is a pharmacist and holds an MBA in Marketing from Mumbai University. Ankur has been in Pharmaceutical Industry for over 10 years. He manages a broad portfolio of leading Global Pharmaceutical MNCs in Myanmar. Associated with Myanmar directly for more than 7 years. Ankur has experienced the country undergoing major changes.



Gary Biesty is a founding partner of South Asia Law. He advises on commercial matters, corporate acquisitions and financing for both domestic and international clients. Gary has worked on new investment into Myanmar since 1995, advising Hong Kong investors in the hotel and manufacturing sectors. Established in 2012, South Asia Law's Myanmar office has closed transactions in hotels and real estate, oil, gas and minerals, FMCGs, banking and finance, logistics, and services.

Prior to founding South Asia Law, Gary was Managing Partner South Asia with Mayer Brown JSM and established offices in Thailand and Vietnam. Working in Asia since 1986, Gary has provided counsel to both domestic and foreign investors. Gary is Honorary Consul to the Royal Thai Government for the Republic of Ireland and is a founder member of the British Chamber of Commerce Myanmar.



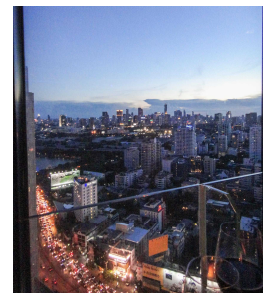
Dinesh Ahluwalia is the Founder and Chair of the Editorial Committee for the Myanmar Economic Forum, an economic public policy related think tank in Yangon. Dinesh is also the Founder and Managing Director of Morning Harbour Investment Advisors which provides due diligence and private equity advisory services to its global clients in Asia. Dinesh is the Founder of Asian Tiger Advisors which addresses innovative healthcare specific solutions in Asia. Dinesh has a background in derivatives and structured products for biotech on Wall Street; he founded India's first large internet portal and later taught entrepreneurship at the University of Illinois.

## Our Venue: The Continent Hotel



Thailand's leading boutique hotel, The [Continent](#) is offering delegates a room package which includes airport pick-up, luxury room, internet, executive lounge, breakfast and [other benefits](#) for THB 3500 net per night for a standard Sky room and THB 4100 for an luxury Continent room. Please contact the hotel directly to make pick-up and drop-off arrangements.

Cocktails and dinner will be held at Medinii, located on the floor 35 of the Continent Hotel which affords a vantage over the evening cityscape and the excellent food and beverages for which the Continent is renowned.



The ATTA Mid Year Conference organising committee comprises of George Kelakos, Janet Geddes, Peter Taylor and James Greener, led by Steve Hardacre. If you have any enquiries, please email us on [midyear@asiatta.com](mailto:midyear@asiatta.com).